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## Summary of Experience and Qualifications

### Profile

- ◆ A competent Certified SAP SD S/4HANA professional currently in Ernst & Young LLP India, Implementing SAP S/4HANA 1709 in one of the Client, having with over 9 years of SAP SD Functional Experience emphasizes in implementation, configuration and support of SAP R/3, SAP ECC 6.0, SAP S/4HANA SD Module and having 12 years of extensive experience in various industry domain.
- ◆ Having experience of working in Oil and Gas Distribution, Logistic and Industrial sectors, In Distribution worked on Pharmaceutical, in Industrial sector worked on Aluminums manufacturing company.
- ◆ Hands on experience on Collecting requirements, Business Analysis, Gap Analysis, Configuration, customizing interface objects, Testing, User training, Conducting workshops, Performance, Pre-and Post-Implementation Support. Proficient in analyzing and translating business requirements to technical requirements and architecture.
- ◆ Excellent skills in Project Management, Functional Business Analysis and Development Methodologies including ASAP.
- ◆ Hands on experience on Business Partner/customer master, delivery processing, Shipping & Transportation. Configuration of the Billing Procedures - Individual Billing, Collective Billing, Invoice Split Processing and Inter-company billing and credit management
- ◆ Configured Pricing, Pricing procedure, Condition types, Condition tables, and Access sequences, Condition Records, Condition Exclusions and Condition Supplements. Thorough understanding of various pricing techniques
- ◆ Experience with Incompletion procedure, third party processing, Consignment Stock process, deliveries, and Stock Transport Orders (STO's), Inter Company Business Process and Returns.
- ◆ Hands of experience with Tools like HPQC, Maximo, and Citrix etc.
- ◆ Very keen and enthusiastic team player with excellent communication, interpersonal, and people skills with a constant desire to learn and genuine commitment to excel.

### Skill Set

ERP: SAP Order Fulfillment with SAP S/4HANA

- SAP Sales and Distribution module
- Order Types
- Shipping and Billing
- Availability Check
- Credit Management
- Pricing
- Free Goods
- Batch Job Management
- Material Determination
- Knowledge on ALE IDOC

### Education:

- Matriculation-1991, Carmel School, I.C.S.E Board,
- Intermediate-1993, Science College Patna, Patna University,
- Bachelor's in Science - 1998, Magadha University (MU), India,
- MBA Sales and Marketing -2009 from Sikkim Manipal University of Science and Technology, India,
- SAP SD Certification- 2009, Siemens, SAP AG, (ID-0606584555)

### Professional Experience

Presently in ERNST & YOUNG LLP India, Feb 2018-Till date

Environment: SAP S/4HANA 1709

Team Size- 8 to 15

Jul 2018-Till date, CITY GROUP for SAP S/4HANA 1709

Implementation, Dhaka, Bangladesh

- City Group is one of the largest conglomerates In Bangladesh.It presently owns more than 23 major concerns located throughout Bangladesh. City Group invested in new fields, including manufacturing, industry and trading. More enterprises were established in the early 1990s; these included consumer goods, foods, steel, printing & packaging, shipping, power and energy, shares and securities, insurance, media, and healthcare.
- Currently working in SAP S/4HANA 1709 Implementation for City Group
- The Project is in TO BE Phase.
- Responsible for the Documentation of Blueprinting phase for AS-IS in BPML.

Environment: SAP S/4HANA 1610

Team Size: 4 to 8

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## Feb 2018-May 2018, AT HAQUE SAP S/4HANA 1610 Implementation, Dhaka, Bangladesh

A T HAQUE one of the largest and oldest Biscuits, Chips, Confectionary, Soap and battery manufacturer in Bangladesh.

- Implemented SAP S/4HANA 1610
- Responsible for the Documentation of Blueprinting phase for AS-IS and AS-TO-BE.
- Responsible for the Baseline Configuration and Regression/Integration Testing for the Client, Configured Domestic Sales process, Export Sales process, STO, Sales Return, Credit process and Availability check.
- Worked on the Unit Testing, Integration and UAT along with the Client
- Worked on the Free Goods, Pricing and Report Dashboard of the Haque Client.

## Worked in Deloitte India for GST (Goods and Services Tax) Implementation

Environment: SAP R/3, SAP ECC 6

Team Size: 2 to 4

## May 2017-Feb 2018, BHILOSA INDUSTRIES LTD, HINDUSTAN PENCILS PVT LTD (DELOITTE), Mumbai, Nariman Point

Bhilosa industries Pvt. Ltd. - is a leading Manufacturer & Supplier of Yarn: -air Textured yarn, partially oriented yarn, yarn: -air textured yarn from Silvassa, Dadra. Today Bhilosa Industries Pvt. Ltd. is one of the largest exporters of Draw Textured Yarn from India. The Company exports to over 55 countries with its network of manufacturing facilities and sales and marketing offices, Bhilosa can serve key customers in all of the world's major textile and apparel regions.

- Implemented the GST Notes recommended by SAP.
- Responsible for the Documentation of Blueprinting phase for AS-IS and AS-TO-BE.
- Responsible for the Baseline Configuration and Regression/Integration Testing for the Client.
- Configured Domestic Sales, Export Sales, STO and Subcontracting business process for Interstate and Intrastate integrating with new ODN Number Range for all new document types.
- Responsible for the creation of various GST Condition type/Access Sequence/Tax Code/Account Key/G/L Account and their assignment and Integration as well as determination in the Pricing Procedure.

- Worked on the Forward and Backward Pricing Procedure of the Bhilosa Client for their Domestic and Export Business Process to Incorporate the GST in their Billing and Output forms.
- As a project Consultant involved in Customization and configuration of SD area, preparation functional specification, Testing enhanced objects with technical Team during development.
- Responsible for the Configuration of the Various Condition type and their assignment with various G/L Type along with the assignment of several of Tax Code.
- Translate customer requirements into formal requirements and design documents, establish specific solutions, and leading the efforts including programming and testing that culminate in client acceptance of the results.

**Environment:** SAP R/3 ERP, ECC 6

**Team Size:** 25 to 30

**August 2016-Dec 2016, NISSAN PROJECT (ACCENTURE), Kolkata**

This project falls under Automotive Industry is a global Car Manufacturer. This Application is built with SAP BSP Technology, it's part of SAP IS-Auto-VMS solution and SPM Application integrated with standard SAP modules like SAP SD, MM, and FICO etc. It consists of the Processes like Creation of order, Delivery & Invoice Tracking, Material Availability, Back orders etc.

- As a project Consultant involved in Customization and configuration of SD area, preparation functional specification, Testing enhanced objects with technical Team during development.
- Coordinating with Onsite Team members and business stake holders, interacting with business users during preparation of functional specification
- Translate customer requirements into formal requirements and design documents, establish specific solutions, and leading the efforts including programming and testing that culminate in client acceptance of the results.
- Providing the solutions for user making mistakes in creation of sales order, delivery and generation of outputs, Configuration of relevant Sales Documents like Inquiry, Quotation, sales Order and customized their utilities as per End user request and Training for end users.
- Worked on some of the business-critical object in the area interfacing like SAP with PI/SCOPE/IMS.
- Working on the Incentive process and updating process of various status and mass upload of orders from Dealer.
- Exposure to I Docs creation of orders and output.

- Exposure to working on Smart forms/pdf layout for Customer for sending output.

Environment: SAP R/3 ERP, ECC 6

Team Size: 40 to 50

February 2014–August 2016, AmerisourceBergen Corporation (IBM),  
Kolkata

This project falls under Distribution. AmerisourceBergen Corp. (ABC) is a global Medicine Distributor. I am now responsible for all the Catalog services that ABC pioneered to give all the business information to its Client. All of the customers of ABC are getting feed from the Catalog for all Price, Eligibility, Usage etc. related information.

- Delivered the Mass upload Catalog project bringing a Business Unit over to SAP or when loading many catalogs for a large customer.
- Worked on the project requirement for Override Listing/Exclusion check for sending the updated file data to Customer on daily basis.
- Worked on to I Docs, output related issues and processing of Return order.
- Worked on to LSWM legacy uploads in SD module for Customer.
- Responsible for writing & executing test scripts, test cases & functional specs and Validation of the Functional Specs with respect to the data mapping & later escalation the changes to client.
- Worked on the price Comparison Report all condition type for Customers, Hierarchy Customers.
- Worked on some of the business-critical object in the area of Catalog Interfacing like SAP with ECHO, SAP, and ICS. Also worked in Catalog Engine area along with SAP SD, HPQC.
- Worked on the project requirement for Catalog Customer Eligibility report based on the criteria of customer, material, order, catalog eligibility, listing/exclusion, material qualifier code, and contract and license eligibility.
- Deliver new and complex high-quality solutions to clients in response to varying business requirements like best price logic for different type of contract.
- Timely completion of Tickets which include daily problems faced by end users, to prevent SLA violation
- Responsible for managing scope, planning, tracking, change control, aspects of the project.
- Responsible for effective communication between the project team and the customer. Provide day to day direction to the project team and regular project status to the customer.
- Lead analysis sessions, gather requirements and write specification and functional design documents for enhancements and customization; Analyze product impact

**Environment: SAP R/3 ERP, ECC 6**

**Team Size: 4 to 5**

**May 2013 -February 2014, – Emirates Aluminums (IBM), Kolkata**

Emirates Aluminum (EMAL) is an operating entity under Emirates Global Aluminum (EGA), a jointly-held, equal-ownership Company formed by shareholders Mubadala Development Company of Abu Dhabi and the Investment Corporation of Dubai. EMAL is a state-of-the-art aluminum smelter complex supplying the world with high quality metal and currently produces 800,000 tons of aluminum annually. The SAP Implemented by IBM IN 2010 and support is continuing till date.

- Worked on the Implementation of Khalifa Port Phase 2.
- Configured the baseline configuration of the Organization structure and prepared documentation, Defining and assigning the Enterprise structure with documentation.
- Worked on the Configuration of Status Profile of Sales document.
- Exposure to I Docs, output related issues.
- Experience includes developing functional specification for development of Z Reports as per Client requirement. Worked with the Gap Analysis, suggesting alternative solutions for the gaps in the form of developments.
- Worked on Developing of the user Exits As per the Client requirement for sales order, delivery and billing document.
- Responsible for handling production issues on areas in SD module like Order management process which include and credit memo requests, pricing elements for the entire document, delivery date, shipping point, Item data, Schedule line data, in completion logs, item category, schedule line category.
- Worked on Configuring of the Pricing Procedures, Output Determination, and Partner determination, pricing condition technique and configured condition exclusion for group to get the best price and discount.

**Environment: SAP R/3 ERP, ECC 6**

**Team Size: 3 to 4**

**April 2012 -May 2013, –Caterpillar, Kolkata**

Caterpillar Inc., is an American corporation which designs, manufactures, markets and sells machinery and engines and sells financial products and insurance to customers via a worldwide dealer network.

- Experience includes working on such areas in SD module like Order management process which include credit memo requests, document currency and exchange rates, pricing elements for the entire document, delivery date, shipping point, Item data, Schedule line data, incompleation logs, item category, schedule line category, output determination.

- Resolving the issues raised by SAP end users & monitoring background jobs as well as working with basis Team in configuring scheduling and recovering background jobs.
- Involved in resolving the issues of configuring and changes in the compatibility rule for the Client Model.
- Responsible for Master data which include Material master, Partner functions, Company Code data, Storage location, Bill of materials, and other Order Management Process like Customer problems and complaints, Customer-Material Info Record.
- Responsible for resolving the issues related of characteristics, values, for the client Model.
- Responsible for resolving the issues of creation of user interface and Bill of Material (BOM).

**Environment: SAP R/3 ERP, ECC 6**

**Team Size: 13 to 15**

**Jun 2010 -Mar 2012, -British Petroleum, Bangalore**

BP's businesses are organized to deliver the energy products and services people around the world need right now. Our Upstream segment is responsible for our activities in oil and natural gas exploration, field development and production. Our Downstream segment is the product and service-led arm of BP, focused on fuels, lubricants and petrochemicals.

- Worked as a Configuration Support Consultant in Heritage project implementation, responsible for understanding and designing a new interface for fetching price.
- Responsible for handling regular production issues in order management like incomplete/erroneous pricing, incorrect/missing BOL of delivery document, generating reports as per customer requirement and processing the missing invoices for third party.
- Interacted with the business users for easy execution of reports and validating the data.
- Achieved the SLA (service level agreement) by managing response time and resolution time.
- Prepared project definition document (PD) and project process (PP) document.
- Prepared and modifying Application change form (ACF) document received from the client.
- Involved in configuration change made in Development system and Involved in moving transport request from Development to Quality system.
- Involve in unit and integration testing in Quality system.
- Successfully performed the Disaster Management activity for the Client.

- Involved in regular discussions and conference calls with the users for constant improvement in the business process.
- Extensively involved in solving the issues raised by SAP end users & monitoring background jobs.
- Working with basis Team in configuring scheduling and recovering background jobs.

### **Previous professional accomplishment**

Having 7 years of experience in pharmaceuticals industry, worked in the top ten ORG level companies Handled the sales, logistics and marketing activities for promoting health product which are safe for mankind as well as environment.

**January 2005 -May-2010, Area Sales Manager, Rahel Pharmaceuticals PVT Ltd, Ranchi**

- Mentoring, motivating and guiding team members ensuring sales - business generation and achieving budgeted figures, and activity ratio on monthly basis.
- Conceptualizing & developing training & development initiatives for improved productivity, building capability and quality enhancement.

**December 99-November 04, Field Sales Executive, Intas Pharmaceuticals Ltd, Ahmedabad**

- Driving sales strategies for attainment of periodical targets with a view to optimize revenue from primary as well as secondary markets.
- Tapping potential customers in the territory and generating lead.

### **Technical skill**

**Applications:** MS OFFICE

### **Certification**

**SAP SD Certified Consultant (ID-0606584555)**

**Reference available on request.**