

Curriculum vitae

Personal Details

Name

Date of birth

Nationality

Marital Status

Hanaan Ehsan

13-07-1990

Pakistani

Single

Contact Details



House no 1052, street no 31, G-15/1

Islamabad, Pakistan.



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Hanaan_ehsan@hotmail.com

Career Objective

My perspective has always been to develop professional skill-set around the Management science domain to acquire management strategies, industrial trends and standards.

Job Experience

04/2016 to till now

Lecturer (Business Administration) in **Preston University, Islamabad**

○ Taught Courses:

- Management of Training
- Conflict Management
- International Management
- Marketing of Services
- Public Relations
- Business Communication
- Direct Marketing
- Consumer Behaviour
- Principles of Marketing
- Retail Management
- Principles of Management
- Introduction to Business

04/2016 to 09/2017

Worked as a **program coordinator** in **Preston University, Islamabad**

09/2015 to 02/2016

Worked as a **Lecturer** (visiting) in **TMUC, Islamabad**

01/2015 to 07/2015

Worked as a **Management Trainee Officer** in **Islamabad Serena Hotel**

11/2012 to 12/2014

Worked as a **Manager Administration** in **HH Enterprises, Islamabad**

06/2009 to 08/2009

Worked as a **Internee** in **Habib Bank Limited (HBL)**

06/2011

Worked as a volunteer in **world population foundation (WPF)**

Professional Courses

Participated in **English Language Teachers/Trainers** Training by Regional English Language office, **US Embassy, Islamabad.**

Participated in American English Live: Teacher Development series 3 by Regional English Language office, **US Embassy, Islamabad**

Participated in **Digital Marketing** Training by Centre for Professional Development **Air University, Islamabad**

Research Experience

Supervised **MBA level thesis** title "Impact of Performance appraisal, Work design, Compensation on Employee Performance" A study of telecom sector in ISB/RWP.

Research article published on International Journal of Contemporary Applied Researches ISSN: 2308-1365 title "Impact of effective customer relationship management on customer base" A study of Private Banking sector.

Research article Publish on Journal of Global Economics ISSN: 2375-4389 title "Impact of Performance Appraisal, work design and Compensation on Employee Performance: A study of telecom sector.

Education

03/2012-12/2014

Major Courses

M. Phil (Management Sciences)

Preston University, Islamabad, (Pakistan)

Customer Relationship Management, Supply chain Management, Seminar in International Business, Corporate Governance, Research Methodology

12/2009-12/2011

Key areas of studies

MBA (Master in Business Administration)

Preston University, Islamabad, (Pakistan)

Organizational communication, Organizational Behavior, Principles of Management, Principles of Marketing, Leadership, Decision Making, Human Resource Management, Financial Management, Entrepreneurship, Financial institutions

08/2007-08/2009

Key Areas of studies

B.COM (Bachelor of Commerce)

University of Punjab, Lahore

Introduction to Business, Business Law, Business Taxation, Auditing, Business Communication & Report Writing, Economics of Pakistan, Cost Accounting, Business Statistics & Mathematics, Money Banking and Finance, Financial Accounting

08/2005-06/2007

Major Courses

Intermediate in Computer Science

Federal Board of Intermediate Secondary Education

Computer Science, Physics, Mathematics

03/2003-05/2005

Major Courses

Matriculation

Federal Board of Intermediate Secondary Education

Mathematics, Physics and Chemistry

Achievements

Six times received **Punctuality** and **Efficiency awards** in recognition for outstanding efficiency in meeting deadlines & submission of all the results on time, holding all classes punctuality on schedule during previous semesters at Preston University, Islamabad Campus.

Computer Skills

MS Office & Visio (Advanced)

SPSS (Advanced)

Ms Power Point (Intermediate)

MS Excel (Intermediate)

Organizational Skills | Ability to work independently in a fast-paced environment
Strong problem-solving and analytical skills

Lingustic Skills | English (Fluent)
Urdu (Mother Tongue)

Interests | Travelling, Swimming, Cricket