

Bilal Mustafa Khan

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OBJECTIVE:

To join a highly professional team in the field of engineering in order to enhance my knowledge and professional abilities with in a dynamic and progressive environment.

PROFESSIONAL EXPERIENCE:



Working as Application Engineer (November 2018 – Present)

- Making of ELV Systems (CCTV, Fire Alarm System, Access Control System and Passive Network) Quotation against provided BOQs
- To collect and analyze data and information in order to estimate costs associated with manufacturing a product.
- Works proactively towards cost target objectives in collaboration with others.
- Meet clients, Travel to jobsites to gather information on materials need and other factors.
- Superior knowledge of Fiber Connectivity, IT Equipment and Network System.
- Making SLDs and Riser Diagrams for projects Read blueprints and technical documents in order to prepare estimates.
- Work with sales teams to prepare estimates/proposals and bids for clients.
- Making technical presentations and demonstrating how a product will meet client needs.



Worked as Pre-Sales Engineer (March 2017- October 2018)

- Meet clients, understand their needs, and develop relationships.
- Good Knowledge in designing of CCTV System, Access Control System, and Security System (E-Fencings) according to client requirement.
- Making SLDs and Riser Diagrams for projects
- Establishing new, and maintaining existing, relationships with customers.
- Convince clients about the quality, price, and after sales service.
- Prepares tenders, quotations, and proposals.
- Execution of the Project from Construction to Final Testing and Commissioning of the Project.
- Provide pre-sales and after sales technical assistance to clients.
- Making technical presentations and demonstrating how a product will meet client needs.



Worked as a Project Engineer (March 2016- February 2017)

PROFESSIONAL SUMMARY:

- Being a Professional Engineer I have knowledge of Electrical & Electronic Device, Control System Relays, and Sensors & Testing Instrumentation.
- Proficient in MS Office and Excel, Auto-Cad, Visual C++, MS Visio and Project Management Software Primavera.

- Excellent Communication and interpersonal skills and be capable of interacting with other Engineering disciplines.
- Fluent in written and Oral English.

STRENGTH:

- I have the ability to work independently as well as part of a winning team where the team participation and leadership skills required.
- I am confident at all levels of management and can give professional and successful presentation as and when required.
- I am self-motivated and target oriented person.

EDUCATION:



Bachelor of Science in Electronic and Electrical Systems (2011-2016)

ELECTIVE SUBJECTS:

- **Introduction to Power Plant**
- **Introduction to Telecom System**
- **Control System**
- **Power Electronics**
- **Instrumentation and Measurement**
- **Advance Networks**
- **Mobile Communication**

COMPUTER SKILLS:

Designer & Plan	AutoCAD, Microsoft VISIO
Simulation/ Modeling	MATLAB 7.0, Microcontroller M16C, Microcontroller 8051, Proteus, Multisim,
Microsoft Office	Expert in MS Word, MS Excel, MS Power point.
Platform	Microsoft Window 98/2000/ XP/ Window 7.
Project Management Software	Primavera P 6

Proeject Completed:

- Traffic access control system with E-tag Application for Gated Community in Lahore, Sahiwal
- Video surveillance for office (Solution of 26 cameras).
- Installation of servers and allied equipment at Gujranwala Electric Supply company (GPCO) (My main task was the deployment of passive equipment such as laying of Cat-6 & fiber optic cable splicing fluke testing.
- Installation Bio-metric access control system (Total no bio-metric machines were 21 with centralized time management software).

INTERESTS & ACTIVITIES:

- Reading Books, watching movies and Playing Cricket